



MELKPRODUSENTE-ORGANISASIE
MILK PRODUCERS' ORGANISATION

MILK BULLETIN

In partnership with
the dairymail
Publication for the dairy industry

Represents and empowers the producer

20 April 2017

Local market

Imports higher during first two months

During January and February 2017, 13 000 tonnes of dairy products were imported, up 120% on 2016. The biggest increase was in the imports of long-life (UHT) milk. UHT imports increased by 5 million litres. Exports during this period are similar to exports during 2016. During the first two months of 2017 UHT exports of 13,4 million litres exceeded UHT imports by 8 million litres.

Possible El Niño in the Spring of 2017

The latest ENSO Advisory was issued by the Climate Prediction Center/NCEP/NWS and the International Research Institute for Climate and Society on 13 April 2017. It is expected that ENSO-neutral conditions will continue through at least the Southern Hemisphere autumn of 2017. The chances of El Niño development by late winter and spring are increasing. To view the Enso press release, click [HERE](#).

The countdown begins to SALHC 2017

In about six weeks' time the South African Large Herds Conference will be in full swing at Champagne Sports Resort in the Drakensberg. All exhibition space has already been sold out and registrations are pouring in. Why not join us from 5 to 7 June? Register NOW to avoid disappointment. Full details of the conference and registration forms can be found on our brand-new website: www.largeherds.co.za. Contact Julie McLachlan On 083 740 2720, 012 843 5638 or julie@mpo.co.za

For news on the programme and speakers, click [HERE](#) and [HERE](#) to read the SALHC Newsletters 2 and 3, respectively.

International market

Global dairy prices increase

Global dairy prices increased for the third consecutive time at the GlobalDairyTrade auction held on 18 April, bolstering hope that international dairy price recovery is back on track. The GDT Price Index increased by 3,1 %, with an average selling price of \$3 139 per ton. Supply is tighter following heavy flooding in New Zealand. Satish Ranchhod, senior economist at Westpac Bank said: "The recent very poor weather has raised concerns about production in the near term, and this is likely to have given prices a lift." To read more, click [HERE](#).

[Arla to invest in infant formula facilities](#)

Danish-based dairy cooperative Arla Foods plans to invest about \$12,7 million at its powdered milk production facility in northern Denmark to include infant milk formula production facilities. Approximately 80% of the milk powder produced currently is sold in Latin America, Africa, the Middle East and Asia. The production of infant formula is expected to commence from 1 August 2018. Head of Arla Foods ingredients Henrik Andersen said: "In infant formula it's still the ambition to get as close as possible to human milk working from cow's milk, that's always, you could say, the dream, and we are pursuing that dream together with our customers." To read more, click [HERE](#).

[Tips for transferring a farm](#)

Farm transfer/succession often is a difficult and emotional process for all involved. For useful tips by Jennifer Blazek at the University of Wisconsin in the US, when you're going through the farm transfer/succession process, click [HERE](#).

[How to deal with difficult people](#)

Farmers, farm managers and supervisors face numerous challenges daily in keeping their farming enterprises efficient, sustainable and profitable. Part of the job is understanding and dealing with people, including difficult people. Turning an unproductive negative person into a motivated, high-performing worker requires essential management skills. For advice on identifying and understanding difficult people in the workplace, click [HERE](#).

Training

[Schedule your dairy farm training now](#)

Helene Pheiffer, manager of training at the MPO, urges milk producers to schedule their dairy farm training as soon as possible. The Institute for Dairy Technology is continuously updating its schedule of training programmes for 2017. Courses are aimed at dairy farm workers and supervisors. Click [HERE](#) for details of the training programmes offered. Please contact Jas Wasserman at 012 843 5743 or 082 490 2465 for assistance and to book a five-day course.

[MPO helps with occupational health and safety issues](#)

The MPO's Institute for Dairy Technology offers a five-day training course on the occupational health and safety code of best practice for dairy farmers. The course is practical and arms participants with the knowledge to comply with the requirements of the Occupational Health and Safety Act. Training is conducted on-farm in the language of preference. Dairy farmers who need assistance in complying with the Department of Labour's health and safety requirements on their farms are encouraged to contact the Institute to schedule a training programme. The Institute is currently scheduling its training programmes for 2017. Click [HERE](#) for details of all the training programmes offered. Please contact Jas Wasserman at 012 843 5743 or 082 490 2465 for assistance and to book a five-day course.

Technology transfer

Take part in our competition!

Do you know how much milk was supplied in South Africa in February 2017? Put your knowledge to the test and stand a chance to win. A winner will be announced every month with several prizes to be won. After 12 editions a national winner will be announced at the MPO's 2018 gala dinner. Click [HERE](#) for more information and to enter.

Choosing a trustworthy boss

When people plan their careers, very few consider what kind of boss they may work for. The impact of a supportive and motivated manager on job satisfaction is often underestimated. So, what makes for a good boss? Simply put, a good boss is one that you can trust completely. For practical advice on finding a manager you can trust to nurture and grow your career, turn to page 54 of the April issue of *The Dairy Mail*. To read the digital copy of TDM, go to www.agricconnect.co.za.

Events

SA Cheese Festival: sweet 16 and better than ever!

South Africans are happiest when they can combine good food (and especially a smorgasbord of locally produced cheese) with time spent with family and friends, and the 16th SA Cheese Festival offers exactly that. For three glorious autumn days (Friday, 28 April to Sunday, 30 April) cheese lovers will once again converge at Sandringham outside Stellenbosch for their annual rendezvous with all things cheese.

As always, cheese remains the main focus of this popular festival. Cheesemakers from all over the country bring their very best cheeses for visitors to taste and stock up on. Be sure to taste the artisanal products of first-time exhibitors such as Chechil SA from Bloemfontein, Bettie Bok (West Coast), Milkwood (George) and many more.

Visit www.cheesefestival.co.za, contact us on 021 975 4440 or email admin@agriexpo.co.za for more information. For competition details and programme highlights, follow us on Facebook (pages/Cheese-Festival), Twitter (@SACheeseFest) and Instagram (sacheesefest).

Dare to dairy – save the date!

The SA Society of Dairy Technology will host its 50th Annual AGM and Symposium with the theme “Dare to Dairy” at Kievits Kroon outside Pretoria from 9 to 11 May 2017. The programme includes presentations by local and international experts and a visit to a robotic dairy farm in Rayton. The registration form and program is available for download at <http://www.sasdt.co.za/2016symposium/>

Shuttle service to and from SALHC

Delegates to the SA Large Herds Conference, which will be held at Champagne Sports Resort in KwaZulu-Natal from 5 to 7 June 2017, can make use of shuttle buses scheduled to run between OR Tambo and King Shaka Airports and Champagne Sports Resort. The shuttle buses will depart at 10:30 from OR Tambo Airport and 14:00 from King Shaka Airport on Sunday, 4 June to the Champagne Sports Resort. The shuttle buses to both airports will depart at 12:30 on Wednesday, 7 June. The price for a one-way transfer from and to OR Tambo Airport is R500 and R400 for a one-way transfer from and to King Shaka Airport. The booking form can be downloaded from www.largeherds.co.za/shuttle_bus_booking_sheet.pdf. Full information can be found at www.largeherds.co.za or contact Julie on julie@mpo.co.za or 083 740 2720

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Links

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Please take note that this e-mail is not spam. It is a newsletter sent from the MPO to you as valuable milk producer.

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