

MODULE 10

Farm business management

MANAGER MODULE



This course will teach managers sufficient knowledge to be able to overcome the challenges of varying costs and prices, resource allocation, labour issues and climatic conditions. The manager needs to continuously ensure that all standard operating procedures are followed in exactly the same way every day, guaranteeing that they keep within the bounds of dairy farming-related legislation. Managers will also learn about various financial terms and accounting concepts that are needed to manage a business successfully. Financial management on a dairy farm requires not only knowledge of money matters, but also insight into the productivity and profitability of a dairy herd, while keeping in mind natural resource management; which is about the long-term implications of our actions, with sustainability as the goal. **NQF Level 5**



Knowledge

- Farm business management
- Farm labour management
- Financial and stock management
- Natural resource management
- Introductory overview of dairy farming-related legislation



Practical skills

- Control operational costs
- Manage farm labour
- Manage farm records
- Manage stock and assets



Work experience

- Assist with and observe dairy farming management for two weeks
- Perform dairy farm management activities under supervision for one month
- Manage a dairy farm under normal supervisory and management conditions for one month

The person will be expected to engage in the following activities:

- Assist with and observe dairy herd management activities and functions such as feeding practices, herd healthcare practices, breeding practices, herd management planning and reporting meetings
- Assist with and observe dairy parlour management activities and functions such as following milking parlour routines, ensuring milking parlour hygiene, maintaining the milking parlour, marketing the milk, parlour management planning and giving feedback at meetings
- Assist with and observe dairy farm administration and cost-control activities such as record-keeping and reporting, the purchasing of goods, control of stocks and assets, financial planning and reporting meetings
- Assist with and observe labour management activities and functions such as industrial relations, performance management, labour control, labour planning and reporting at meetings

